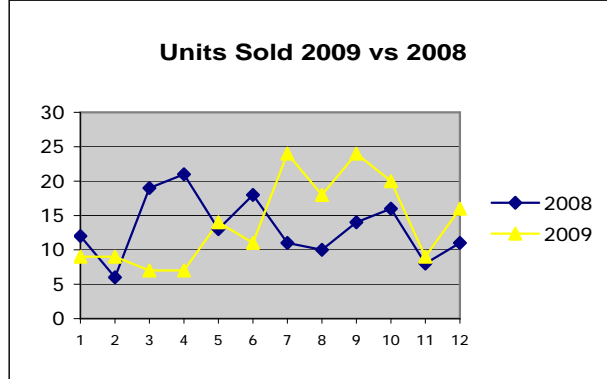
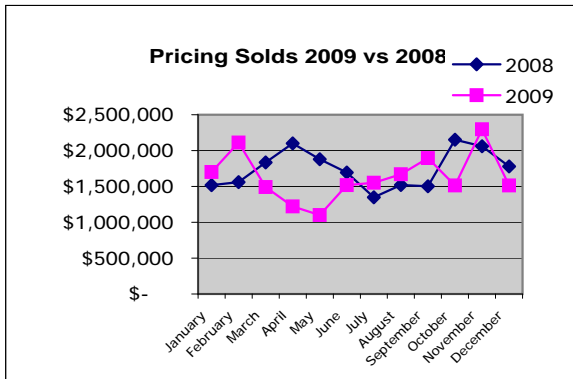


## Jerry Bieser Market Indicator - Corona Del Mar



### Corona Del Mar Market Statistics - 2009

| Month          | New Lists | Avg. LP             | In Escrow | Avg. PP             | No. Sold  | Avg Sold Price      | Avg.DOM    |
|----------------|-----------|---------------------|-----------|---------------------|-----------|---------------------|------------|
| January        | 56        | \$ 2,507,935        | 2         | \$ 2,095,000        | 9         | \$ 1,700,000        | 87         |
| February       | 56        | \$ 2,012,294        | 1         | \$ 869,000          | 9         | \$ 2,112,111        | 79         |
| March          | 58        | \$ 3,845,945        | 1         | \$ 995,000          | 7         | \$ 1,491,071        | 243        |
| April          | 54        | \$ 2,441,068        | 7         | \$ 2,122,000        | 7         | \$ 1,221,785        | 210        |
| May            | 44        | \$ 2,342,852        | 1         | \$ 925,000          | 14        | \$ 1,100,692        | 60         |
| June           | 45        | \$ 2,824,280        | 9         | \$ 1,515,444        | 11        | \$ 1,518,659        | 122        |
| July           | 34        | \$ 2,519,392        | 2         | \$ 5,895,000        | 24        | \$ 1,551,910        | 109        |
| August         | 45        | \$ 2,211,218        | 9         | \$ 1,404,722        | 18        | \$ 1,670,222        | 192        |
| September      | 35        | \$ 4,211,739        | 8         | \$ 1,502,998        | 24        | \$ 1,895,937        | 104        |
| October        | 37        | \$ 3,063,902        | 5         | \$ 1,592,000        | 20        | \$ 1,514,384        | 118        |
| November       | 29        | \$ 1,965,793        | 4         | \$ 1,555,570        | 9         | \$ 2,296,666        | 104        |
| December       | 23        | \$ 2,174,427        | 4         | \$ 1,608,750        | 16        | \$ 1,513,812        | 128        |
| <b>Average</b> | <b>43</b> | <b>\$ 2,676,737</b> | <b>4</b>  | <b>\$ 1,840,040</b> | <b>14</b> | <b>\$ 1,632,271</b> | <b>130</b> |

### Corona Del Mar Market Statistics - 2008

| Month          | New Lists | Avg. LP             | In Escrow | Avg. PP             | No. Sold  | Avg Sold Price      | Avg.DOM    |
|----------------|-----------|---------------------|-----------|---------------------|-----------|---------------------|------------|
| January        | 47        | \$ 2,096,285        | 5         | \$ 1,758,980        | 12        | \$ 1,517,583        | 121        |
| February       | 45        | \$ 1,874,797        | 3         | \$ 1,566,633        | 6         | \$ 1,560,600        | 159        |
| March          | 49        | \$ 2,692,587        | 3         | \$ 1,191,633        | 19        | \$ 1,834,415        | 78         |
| April          | 36        | \$ 1,981,272        | 3         | \$ 1,925,000        | 21        | \$ 2,100,770        | 102        |
| May            | 36        | \$ 2,414,638        | 3         | \$ 1,312,966        | 13        | \$ 1,878,575        | 122        |
| June           | 32        | \$ 2,324,875        | 3         | \$ 1,234,333        | 18        | \$ 1,695,000        | 91         |
| July           | 37        | \$ 2,424,640        | 3         | \$ 2,828,333        | 11        | \$ 1,348,727        | 117        |
| August         | 47        | \$ 2,308,348        | 6         | \$ 3,037,666        | 10        | \$ 1,519,650        | 115        |
| September      | 46        | \$ 3,158,860        | 6         | \$ 2,454,833        | 14        | \$ 1,502,071        | 56         |
| October        | 44        | \$ 2,083,068        | 1         | \$ 1,995,000        | 16        | \$ 2,151,312        | 82         |
| November       | 40        | \$ 2,254,472        | 2         | \$ 3,347,000        | 8         | \$ 2,060,671        | 97         |
| December       | 13        | \$ 3,426,384        | 2         | \$ 3,475,000        | 11        | \$ 1,779,136        | 150        |
| <b>Average</b> | <b>39</b> | <b>\$ 2,420,019</b> | <b>3</b>  | <b>\$ 2,177,281</b> | <b>13</b> | <b>\$ 1,745,709</b> | <b>108</b> |

### Corona Del Mar Market Statistics - 2007

| Month    | New Lists | Avg. LP      | In Escrow | Avg. PP      | No. Sold | Avg Sold Price | Avg.DOM |
|----------|-----------|--------------|-----------|--------------|----------|----------------|---------|
| January  | 37        | \$ 2,890,395 | 5         | \$ 1,553,000 | 9        | \$ 1,643,333   | 85      |
| February | 36        | \$ 2,433,830 | 0         | \$ -         | 20       | \$ 1,930,995   | 113     |
| March    | 49        | \$ 3,059,739 | 0         | \$ -         | 28       | \$ 1,943,092   | 98      |



|                |           |                     |          |                     |           |                     |           |
|----------------|-----------|---------------------|----------|---------------------|-----------|---------------------|-----------|
| April          | 45        | \$ 2,459,683        | 1        | \$ 2,289,000        | 18        | \$ 1,771,333        | 117       |
| May            | 36        | \$ 2,314,493        | 0        | \$ -                | 25        | \$ 2,126,200        | 73        |
| June           | 40        | \$ 2,075,035        | 0        | \$ -                | 18        | \$ 1,813,472        | 73        |
| July           | 43        | \$ 2,687,741        | 1        | \$ 839,000          | 17        | \$ 2,469,255        | 77        |
| August         | 38        | \$ 3,090,415        | 2        | \$ 7,095,000        | 19        | \$ 2,033,368        | 94        |
| September      | 39        | \$ 2,674,333        | 4        | \$ 4,756,000        | 8         | \$ 1,939,250        | 73        |
| October        | 37        | \$ 2,391,611        | 3        | \$ 1,803,000        | 13        | \$ 1,892,269        | 57        |
| November       | 21        | \$ 2,281,085        | 1        | \$ 1,324,900        | 9         | \$ 2,890,444        | 96        |
| December       | 15        | \$ 1,641,320        | 2        | \$ 2,374,000        | 6         | \$ 1,953,333        | 76        |
| <b>Average</b> | <b>36</b> | <b>\$ 2,499,973</b> | <b>2</b> | <b>\$ 1,836,158</b> | <b>16</b> | <b>\$ 2,033,862</b> | <b>86</b> |

### Corona Del Mar Market Statistics - 2006

| Month          | New Lists | Avg. LP             | In Escrow | Avg. PP             | No. Sold  | Avg Sold Price      | Avg.DOM   |
|----------------|-----------|---------------------|-----------|---------------------|-----------|---------------------|-----------|
| January        | 59        | \$ 2,712,141        | 7         | \$ 2,965,410        | 13        | \$ 1,607,653        | 0         |
| February       | 39        | \$ 2,590,789        | 11        | \$ 2,004,578        | 6         | \$ 2,320,833        | 71        |
| March          | 53        | \$ 2,702,826        | 7         | \$ 2,413,141        | 17        | \$ 1,422,029        | 66        |
| April          | 41        | \$ 2,447,725        | 7         | \$ 2,968,142        | 22        | \$ 2,340,227        | 68        |
| May            | 47        | \$ 4,341,144        | 4         | \$ 1,896,247        | 15        | \$ 1,952,100        | 82        |
| June           | 44        | \$ 2,785,608        | 5         | \$ 2,101,775        | 20        | \$ 1,980,590        | 103       |
| July           | 42        | \$ 2,037,449        | 2         | \$ 3,485,000        | 10        | \$ 2,037,900        | 87        |
| August         | 40        | \$ 2,374,134        | 3         | \$ 1,333,000        | 12        | \$ 2,737,083        | 76        |
| September      | 35        | \$ 1,993,622        | 3         | \$ 1,988,333        | 17        | \$ 2,503,930        | 62        |
| October        | 35        | \$ 2,173,422        | 1         | \$ 4,395,000        | 10        | \$ 1,510,250        | 72        |
| November       | 27        | \$ 2,137,333        | 6         | \$ 2,220,333        | 7         | \$ 2,588,571        | 93        |
| December       | 20        | \$ 1,811,645        | 2         | \$ 2,022,500        | 12        | \$ 1,199,000        | 95        |
| <b>Average</b> | <b>40</b> | <b>\$ 2,508,987</b> | <b>5</b>  | <b>\$ 2,482,788</b> | <b>13</b> | <b>\$ 2,016,681</b> | <b>73</b> |

### Corona Del mar Market Statistics - 2005

| Month          | New Lists | Avg. LP             | In Escrow | Avg. PP             | No. Sold  | Avg Sold Price      | Avg.DOM   |
|----------------|-----------|---------------------|-----------|---------------------|-----------|---------------------|-----------|
| January        | 40        | \$ 2,415,362        | 0         | \$ -                | 22        | \$ 1,658,825        | 114       |
| February       | 37        | \$ 1,766,861        | 2         | \$ 2,597,500        | 22        | \$ 2,252,665        | 39        |
| March          | 47        | \$ 1,912,508        | 0         | \$ -                | 25        | \$ 1,685,764        | 7         |
| April          | 48        | \$ 2,239,755        | 0         | \$ -                | 18        | \$ 1,599,222        | 1         |
| May            | 41        | \$ 2,294,607        | 0         | \$ -                | 26        | \$ 1,610,163        | 2         |
| June           | 38        | \$ 2,371,178        | 0         | \$ -                | 29        | \$ 1,983,275        | 13        |
| July           | 49        | \$ 2,176,789        | 0         | \$ -                | 28        | \$ 1,600,446        | 24        |
| August         | 33        | \$ 1,748,871        | 2         | \$ 1,392,000        | 20        | \$ 1,786,750        | 17        |
| September      | 30        | \$ 2,369,688        | 1         | \$ 1,795,000        | 9         | \$ 1,896,333        | 15        |
| October        | 41        | \$ 2,131,851        | 1         | \$ 3,200,000        | 11        | \$ 2,896,181        | 44        |
| November       | 37        | \$ 2,264,723        | 3         | \$ 1,649,500        | 16        | \$ 1,804,687        | 32        |
| December       | 19        | \$ 3,724,782        | 1         | \$ 915,000          | 17        | \$ 2,191,941        | 2         |
| <b>Average</b> | <b>38</b> | <b>\$ 2,284,748</b> | <b>1</b>  | <b>\$ 1,283,222</b> | <b>20</b> | <b>\$ 1,913,854</b> | <b>26</b> |

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