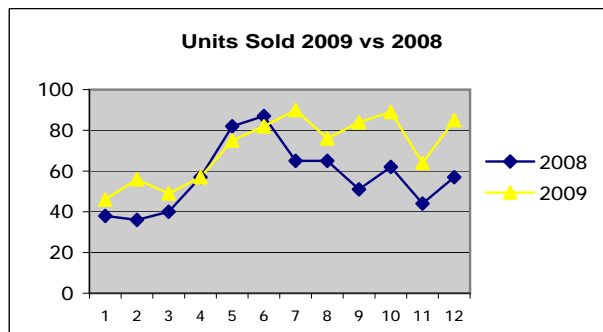
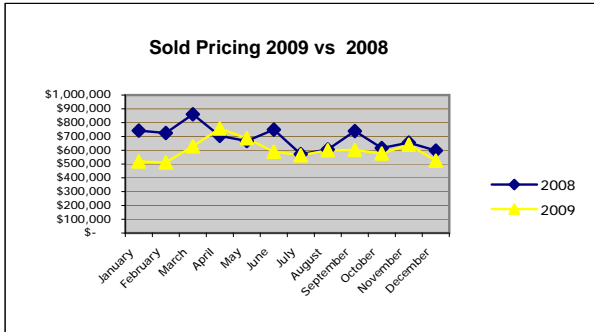




Jerry Bieser Market Indicator - Laguna Niguel



Laguna Niguel Market Statistics - 2009

Month	New Listings	Avg. List Price	In Esc.	Esc. Price	No. Sold	Avg SP	Avg.DOM
January	133	\$ 889,105	16	\$ 569,614	46	\$ 518,469	84
February	88	\$ 686,004	22	\$ 484,897	56	\$ 511,943	75
March	112	\$ 674,265	27	\$ 752,187	49	\$ 628,218	90
April	141	\$ 730,195	35	\$ 582,679	57	\$ 757,373	92
May	113	\$ 791,851	30	\$ 525,545	75	\$ 686,918	79
June	102	\$ 866,942	31	\$ 585,115	82	\$ 589,276	75
July	132	\$ 701,844	13	\$ 607,509	90	\$ 563,948	85
August	134	\$ 692,344	35	\$ 577,078	76	\$ 599,237	75
September	114	\$ 709,620	40	\$ 412,689	84	\$ 602,599	62
October	132	\$ 767,126	24	\$ 594,586	89	\$ 576,563	79
November	94	\$ 656,422	36	\$ 406,485	64	\$ 640,262	48
December	76	\$ 625,095	17	\$ 570,999	85	\$ 524,809	70
Average	114	\$ 732,568	27	\$ 555,782	71	\$ 599,968	76

Laguna Niguel Market Statistics - 2008

Month	New Listings	Avg. List Price	In Esc.	Esc. Price	No. Sold	Avg SP	Avg.DOM
January	136	\$ 867,428	12	\$ 755,906	38	\$ 742,080	104
February	113	\$ 841,527	16	\$ 752,628	36	\$ 725,068	119
March	153	\$ 905,844	22	\$ 675,772	40	\$ 860,282	72
April	138	\$ 935,622	29	\$ 587,751	57	\$ 704,393	87
May	126	\$ 848,202	33	\$ 536,002	82	\$ 667,182	86
June	130	\$ 865,621	22	\$ 592,868	87	\$ 749,180	75
July	127	\$ 859,216	13	\$ 466,007	65	\$ 572,153	82
August	106	\$ 945,274	29	\$ 508,246	65	\$ 605,843	62
September	116	\$ 874,514	18	\$ 777,643	51	\$ 739,426	86
October	95	\$ 751,601	20	\$ 568,230	62	\$ 615,834	60
November	87	\$ 826,949	21	\$ 453,526	44	\$ 655,645	74
December	74	\$ 778,158	20	\$ 490,814	57	\$ 597,064	90
Average	117	\$ 858,330	21	\$ 597,116	57	\$ 686,179	83

Laguna Niguel Market Statistics - 2007

Month	New Listings	Avg. List Price	In Esc.	Esc. Price	No. Sold	Avg SP	Avg.DOM
January	181	\$ 890,694	21	\$ 907,895	45	\$ 915,231	87
February	140	\$ 995,546	18	\$ 821,805	54	\$ 798,209	110



March	202	\$	902,454	16	\$	737,743	67	\$	832,624	83
April	166	\$	999,329	15	\$	906,733	68	\$	812,499	81
May	179	\$	961,342	18	\$	879,350	55	\$	869,718	64
June	158	\$	924,848	19	\$	1,161,605	56	\$	1,025,207	80
July	171	\$	868,676	13	\$	1,032,230	53	\$	880,855	72
August	151	\$	930,036	10	\$	765,770	59	\$	942,452	77
September	130	\$	869,787	6	\$	970,166	43	\$	744,787	79
October	130	\$	865,521	15	\$	718,313	34	\$	830,555	93
November	91	\$	1,125,259	12	\$	617,216	36	\$	718,902	85
December	82	\$	871,338	8	\$	968,768	33	\$	691,115	89
Average	148	\$	933,736	14	\$	873,966	50	\$	838,513	83

Laguna Niguel Market Statistics - 2006

Month	New Listings	Avg. List Price	In Esc.	Esc. Price	No. Sold	Avg SP	Avg.DOM			
January	202	\$	922,745	12	\$	1,188,546	49	\$	758,983	49
February	213	\$	943,842	18	\$	774,016	61	\$	856,530	62
March	215	\$	894,713	36	\$	879,246	87	\$	876,970	54
April	208	\$	936,529	18	\$	815,414	86	\$	811,033	44
May	231	\$	928,185	15	\$	854,773	98	\$	876,094	56
June	227	\$	965,923	10	\$	678,747	110	\$	810,836	65
July	187	\$	1,007,622	11	\$	639,881	69	\$	859,434	60
August	153	\$	919,023	7	\$	695,766	76	\$	880,816	73
September	176	\$	1,037,374	15	\$	884,186	70	\$	884,742	81
October	152	\$	917,232	13	\$	721,936	69	\$	758,455	75
November	105	\$	926,364	14	\$	842,537	43	\$	814,151	72
December	67	\$	1,169,711	15	\$	941,516	55	\$	792,217	92
Average	178	\$	964,105	15	\$	826,380	73	\$	831,688	65

Laguna Niguel Market Statistics - 2005

Month	New Listings	Avg. List Price	In Esc.	Esc. Price	No. Sold	Avg SP	Avg.DOM			
January	176	\$	934,866	10	\$	1,177,567	92	\$	734,718	71
February	169	\$	938,004	30	\$	675,787	89	\$	706,862	64
March	205	\$	874,813	43	\$	732,632	183	\$	754,216	56
April	221	\$	835,643	29	\$	876,522	159	\$	748,691	42
May	205	\$	900,711	57	\$	677,935	113	\$	780,191	35
June	191	\$	937,794	45	\$	726,227	133	\$	824,236	39
July	170	\$	965,408	40	\$	700,256	132	\$	763,884	44
August	188	\$	1,014,514	22	\$	647,830	148	\$	811,918	44
September	175	\$	932,149	16	\$	1,227,023	90	\$	841,741	48
October	126	\$	865,048	24	\$	692,710	88	\$	879,822	45
November	125	\$	818,413	12	\$	688,981	77	\$	731,930	45
December	70	\$	815,695	15	\$	1,048,613	69	\$	952,368	45
Average	168	\$	902,755	29	\$	822,674	114	\$	794,215	48

Laguna Niguel Market Statistics - 2004

Month	New Listings	Avg. List Price	No. Sold	Avg. SP	Avg.DOM		
January	140	\$	787,176	104	\$	695,967	27
February	162	\$	713,750	94	\$	628,690	25
March	214	\$	839,438	149	\$	642,257	15
April	225	\$	821,742	144	\$	732,011	16
May	277	\$	842,801	134	\$	832,771	19



Chicago Title

June	306	\$	811,692	162	\$	780,139	19
July	264	\$	823,892	94	\$	785,267	30
August	217	\$	801,002	78	\$	795,626	33
September	191	\$	751,822	89	\$	817,143	53
October	175	\$	726,533	80	\$	749,273	59
November	147	\$	819,355	94	\$	781,799	59
December	76	\$	794,532	109	\$	597,579	54
Average	200	\$	794,478	111	\$	736,544	34

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